

ACCESS TO SUCCESS

Multicultural Business Conference

May 16
2018

8:00 AM
1:00 PM

VDOT Building
4975 Alliance Drive
Fairfax, VA 22030

Providing a Level playing field in State & Local Procurement for all Small, Women, Minority, and Veteran-owned Businesses

This half-day free event is designed to provide practical knowledge and resources to small, women, minority, and veteran businesses for them to explore and capture local and state procurement and sub-contracting opportunities. Speakers and exhibitors include business service providers, prime contractors, and federal, state and local government agencies.

Who Should Attend:

- Entrepreneurs who want to get into government contracting.
- A small, women, minority, and veteran owned businesses interested in government contracting.

Why Attend:

- Meet and connect with State and Local buyers and prime contractors.
- Learn about resources for your business to grow and expand.
- Network with other businesses, entrepreneurs, and community and government leaders.

Participating Organizations and Exhibitors:

- AECOM
- Arlington County Economic Development BizLaunch
- BAE Systems
- Fairfax County Department of Family Services
- Fairfax County Department of Procurement and Material Management
- Fairfax County Economic Development Authority
- FAM Construction LLC
- George Mason University
- Leidos
- Lockheed Martin
- Loudoun County Department of Management & Financial Services, Division of Procurement
- Northern Virginia Community College
- Northrop Grumman Corporation
- Prince William County
- SAIC Inc.
- Tetra Tech
- The Lane Construction Corporation
- U.S. Small Business Administration, Washington Metropolitan Area District Office
- Virginia Department of Transportation
- Virginia Information Technologies Agency
- Virginia PTAP

To register: <https://www.eventbrite.com/e/access-to-success-multicultural-business-conference-2018-tickets-45103590052>

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- 7:30 - 8:00 Exhibitor Check-in and Set Up
- 8:00 - 8:30 Attendee Check-in
Networking Breakfast
- 8:30 - 8:45 Mistress of Ceremony - Tara Palacios, Director, Arlington Economic Development, BizLaunch
Welcome Remarks – Tracey G. Wiley, Agency Director, Virginia Department of Small Business and Supplier Diversity
Remarks – Charlea Washington, The Lane Construction Corporation
- 8:50 - 9:50 Session 1: Why Certify: Opportunities for Your Small Business
Occoquan Room – Federal Certification Programs to Grow Your Business
Cameron Room – Need Past Performance? State Certification Programs to Grow Your Business
- 9:50 - 10:00 Networking Break in Exhibit Hall
- 10:00 - 11:00 Session 2: Business Development 2.0 – Meet the Buyers
Occoquan Room – Meet the Commonwealth of Virginia Buyers
Cameron Room – Meet the Local Buyers
- 11:00 - 11:30 Featured Speaker in Occoquan Room - Lieutenant Governor Justin E. Fairfax
- 11:30 - 12:30 Session 3: Teaming with a Purpose: Let's Take Look at Prime Opportunities
Occoquan Room – How to be a Subcontractor with IT Primes
Cameron Room – Be a Part of the I-395 and I-66 Projects
- 12:30 - 1:00 Pursuing Opportunities in Exhibit Hall

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