

The SkillSource Group, Inc.
Virginia Financial Services Network (VFSN)

	Dec '15- Jun '16	Jul '16- June '17	Jul '17	Aug '17	Sept '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Cumulative	Goals
Provided Information on VFSN	666	429	9	10	12	28	23	22	55	59					1313	
<i>Viewed VFSN Video</i>	209	429	9	10	12	28	23	22	55	59					856	
<i>Interested in VFSN</i>	100	142	4	4	4	7	6	5	7	10					289	
Applied for VFSN	26	99	1	1	1	3	5	5	7	10					158	600
<i>Treatment</i>	13	45	0	0	1	2	5	5	7	10					88	300
<i>Control</i>	13	44	1	1	0	0	0	0	0	0					59	300
<i>Veterans</i>	4	10	0	0	0	1	0	0	0	1					16	
<i>Receiving Financial Coaching</i>	15	57	0	1	1	3	5	5	7	10					104	
<i>Receiving WIOA Training</i>	4	50	2	1	0	2	2	1	1	0					63	
Clients Exited	6	26	8	4	2	4	1	2	1	1					55	
<i>Received Industry Credential</i>	2	5	2	1	0	2	1	2	1	1					17	190
<i>Entered Employment</i>	6	17	7	4	2	4	1	2	1	1					45	216
<i>Average Hourly Wage at Placement</i>	\$17	\$24	\$21	\$16	\$20	\$14	\$8	\$35	\$13	\$41					\$21	

Client Demographics

