

The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
April 2015

PERFORMANCE OUTCOMES	ENOVATE	LAUNCH HAMPTON ROADS	GREATER RICHMOND GATE	TOTAL
	LWIA #11	LWIA #16	LWIA #9	
# Attending Info Session	782	1,316	579	2,677
# Screened to be WIA eligible	659	787	331	1,777
# Enrolled/Random Assignment - Treatment	129	141	106	376
# Enrolled/Random Assignment - Control	131	131	100	362
# Enrolled/Non-Random Assignment	27	21	17	65
# Veterans Enrolled	48	109	48	205
# Receiving Services	199	251	25	475
# Enrolled Participants – Referred back to traditional employment	36	40	42	118
# Starting New Businesses	93	53	41	187
# Withdrawn Participants	16	114	24	154
# Adults/Dislocated (Treatment only)	78/126	249/22	97/74	424/222

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects ENOVATE and GATE each had a goal to enroll 275 randomly assigned participants and Launch Hampton Roads had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

At the conclusion of random assignment, ENOVATE is 47% of goal; GATE is 39% of goal; and Launch Hampton Roads is 71% of goal.

Demographics for VETEC Participants – thru April 2015

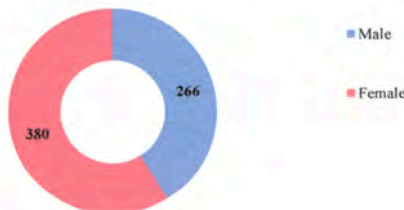
Ethnicity	LWIA #11		LWIA #16		LWIA #9	
	T*	C**	T	C	T	C
African American	89	51	180	85	130	83
Hispanic	29	19	24	13	4	2
White	48	32	51	23	30	10
Other	38	29	16	10	7	5
Total	204	131	271	131	171	100



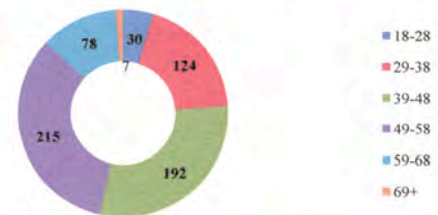
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	4	1	3	2	1	3
Diploma	20	15	27	14	38	24
Some Post HS	51	34	93	46	63	42
Bachelor	83	54	74	33	47	25
Other	46	27	74	36	22	6
Total	204	131	271	131	171	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	94	42	98	21	74	35
Female	110	89	173	110	97	65
Total	198	131	271	131	171	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	12	3	14	17	4	11
9-38	34	25	62	34	28	16
39-48	66	40	66	27	60	36
49-58	67	50	92	42	56	26
59-68	22	12	34	10	22	10
69+	3	1	3	1	1	1
Total	204	131	271	131	166	100

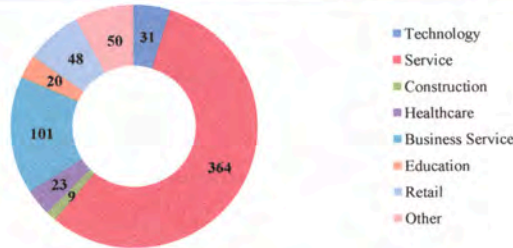


*T= Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)
**C=Control

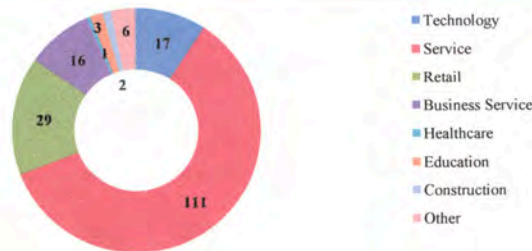
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Results Data for VETEC Participants – thru April 2015

New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	19	6	8	4	4	3
Service	95	69	142	69	127	63
Construction	5	6	4	2	--	--
Healthcare	10	7	8	1	5	6
Business Service	45	22	28	9	28	26
Education	--	--	16	5	4	1
Retail	14	17	34	22	--	--
Other	16	4	31	19	3	1
Total	204	131	271	131	166	100



New Businesses Launched	LWIA #11	LWIA #16	LWIA #9
Technology	14	3	--
Service	49	26	36
Business Service	13	13	3
Retail	11	5	--
Healthcare	1	--	--
Construction	1	2	--
Education	--	2	--
Other	4	2	3-
Total	93	53	41



Entered Traditional Employment	LWIA #11	LWIA #16	LWIA #9
Technology	7	9	--
Business Service	10	3	--
Service	8	6	--
Retail	3	3	--
Healthcare	5	2	--
Education	--	7	--
Other	3	10	42
Total	36	40	42



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 **C=Control