## $\label{eq:continuous} \begin{tabular}{ll} The \itsc{SkillSource} & Group, Inc. \\ Virginia & Employment Through Entrepreneurship Consortium (VETEC) \\ & August 2015 \\ \end{tabular}$

PERFO RMANCE O UTC O MES	ENO VATE	LAUNCH HAMPTON ROADS	GREATER RICHMOND GATE	TO TAL
	LWIA #11	LWIA #16	LWIA # 9	
# Attending Info Session	912	1,473	692	3,077
#Screenedto be WIA eligible	788	924	331	2,043
# Enrolled/Random Assignment - Treatment	129	141	106	376
# Enrolled/Random Assignment - Control	131	131	100	362
#En rolled/Non-Random Assignment	75	38	42	155
# Veterans En rolled	53	117	49	219
# Receiving Services	250	279	28	557
#Enrolled Participants – Referred back to traditional employment	48	110	46	204
# Starting New Businesses	114	71	48	233
# Withdrawn Participants	21	88	24	133
# Adults/Dislocated (Treatment only)	100/157	263/33	115/82	478/272

**Summary** – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects **ENO VATE** and **GATE** each had a goal to enroll 275 randomly assigned participants and **Launch Hampton Roads** had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

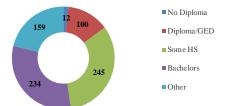
At the conclusion of random assignment, ENO VATE is 47% of goal; GATE is 39% of goal; and Launch Hampton Roads is 71% of goal.

## Demographics for VETEC Participants – thru August 2015

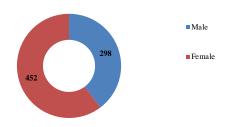
Ethnicity	LWIA #11	LWIA # 16	LWIA #9
	T* C**	т с	т с
African American	109 51	195 85	153 83
Hispanic	38 19	27 13	4 2
White	61 32	55 23	31 10
Other	49 29	19 10	9 5
Total	257 131	296 131	197 100



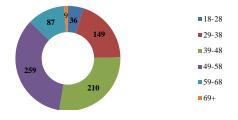
Education	LWI	A #11	LWI	A #16	LWL	A #9
	T	С	T	С	T	С
No Diploma	6	1	3	2	3	3
Diploma	25	15	32	14	43	24
Some Post HS	72	34	97	46	76	42
Bachelor	104	54	83	33	47	25
Other	50	27	81	36	28	6
Total	257	131	296	131	197	100



Gender	LWIA #11	LWIA #16	LWIA #9
	T C	T C	T C
Male	112 42	105 21	81 35
Female	145 89	191 110	116 65
Total	257 131	296 131	197 100



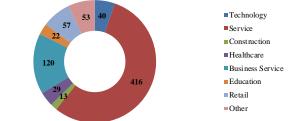
Age	LWIA #11	LWIA #16	LWIA #9
	T C	T C	т с
18-28	14 3	16 17	6 11
9-38	49 25	66 34	34 16
39-48	73 40	74 27	63 36
49-58	90 50	102 42	67 26
59-68	26 12	35 10	26 10
69+	5 1	3 1	1 1
Total	257 131	296 131	197 100



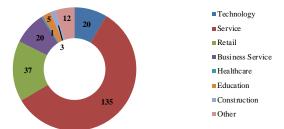
<sup>\*</sup>T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

## Results Data for VETEC Participants - thru August 2015

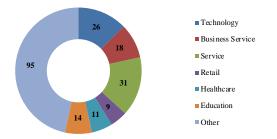
New Business Ideas by Industry	LWIA	A # 11	LWIA	x #16	LWI	A #9
	T	С	T	С	T	С
Technology	27	6	9	4	4	3
Service	111	69	154	69	151	63
Construction	8	6	5	2		
Healthcare	16	7	8	1	5	6
Business Service	59	22	33	9	28	26
Education			18	5	4	1
Retail	20	17	37	22		
Other	16	4	32	19	5	1
Total	257	131	296	131	197	100



New Businesses Launched	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	15	5	
Service	60	34	41
Business Service	19	15	3
Retail	13	7	
Healthcare	1		
Construction	2	3	
Education		3	
Other	4	4	4
Total	114	71	48



Entered Traditional Employment	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	11	15	
Business Service	12	6	
Service	12	19	
Retail	3	6	
Healthcare	6	5	
Education		14	
Other	4	45	46
Total	48	110	46



 $<sup>{\</sup>bf *T\text{--}Treatment}\;(Sum\;of\;the\;\#\;of\;Enrolled\;Random\;Assignment\;+\;Non\text{--}Random\;Assignment}\;+\;Veterans)$ 

<sup>\*\*</sup>C=Control