

The *SkillSource* Group, Inc.
Virginia Employment Through Entrepreneurship Consortium (VETEC)
August 2015

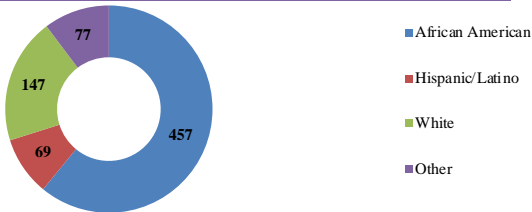
PERFORMANCE OUTCOMES	ENO VATE	LAUNCH HAMPTON ROADS	GREATER RICHMOND GATE	TOTAL
	LWIA #11	LWIA #16	LWIA # 9	
# Attending Info Session	912	1,473	692	3,077
# Screened to be WIA eligible	788	924	331	2,043
# Enrolled/Random Assignment - Treatment	129	141	106	376
# Enrolled/Random Assignment - Control	131	131	100	362
# Enrolled/Non-Random Assignment	75	38	42	155
# Veterans Enrolled	53	117	49	219
# Receiving Services	250	279	28	557
# Enrolled Participants – Referred back to traditional employment	48	110	46	204
# Starting New Businesses	114	71	48	233
# Withdrawn Participants	21	88	24	133
# Adults/Dislocated (Treatment only)	100/157	263/33	115/82	478/272

Summary – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects **ENO VATE** and **GATE** each had a goal to enroll 275 randomly assigned participants and **Launch Hampton Roads** had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

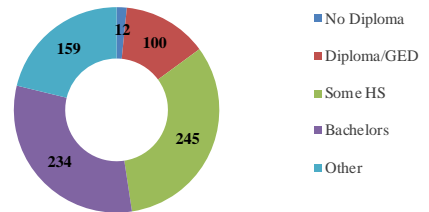
At the conclusion of random assignment, **ENO VATE** is 47% of goal; **GATE** is 39% of goal; and **Launch Hampton Roads** is 71% of goal.

Demographics for VETEC Participants – thru August 2015

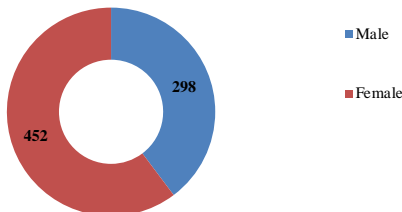
Ethnicity	LWIA #11		LWIA #16		LWIA #9	
	T*	C**	T	C	T	C
African American	109	51	195	85	153	83
Hispanic	38	19	27	13	4	2
White	61	32	55	23	31	10
Other	49	29	19	10	9	5
Total	257	131	296	131	197	100



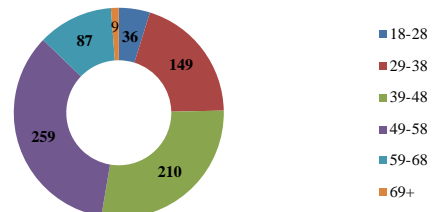
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	6	1	3	2	3	3
Diploma	25	15	32	14	43	24
Some Post HS	72	34	97	46	76	42
Bachelor	104	54	83	33	47	25
Other	50	27	81	36	28	6
Total	257	131	296	131	197	100



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	112	42	105	21	81	35
Female	145	89	191	110	116	65
Total	257	131	296	131	197	100



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	14	3	16	17	6	11
9-38	49	25	66	34	34	16
39-48	73	40	74	27	63	36
49-58	90	50	102	42	67	26
59-68	26	12	35	10	26	10
69+	5	1	3	1	1	1
Total	257	131	296	131	197	100



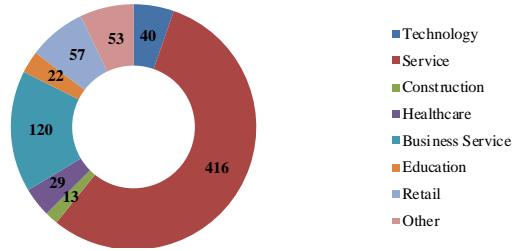
*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

**C=Control

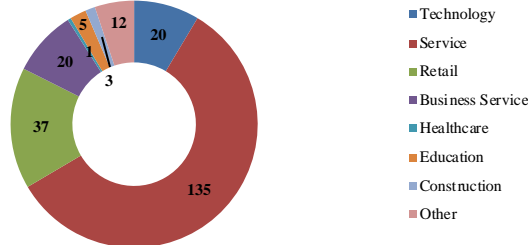
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Results Data for VETEC Participants – thru August 2015

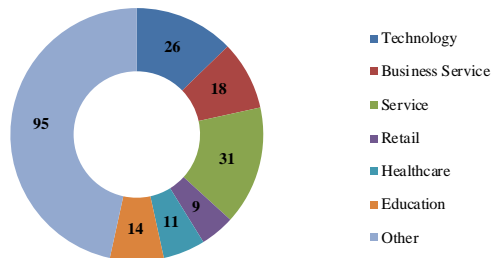
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	27	6	9	4	4	3
Service	111	69	154	69	151	63
Construction	8	6	5	2	--	--
Healthcare	16	7	8	1	5	6
Business Service	59	22	33	9	28	26
Education	--	--	18	5	4	1
Retail	20	17	37	22	--	--
Other	16	4	32	19	5	1
Total	257	131	296	131	197	100



New Businesses Launched	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	15	5	--
Service	60	34	41
Business Service	19	15	3
Retail	13	7	--
Healthcare	1	--	--
Construction	2	3	--
Education	--	3	--
Other	4	4	4
Total	114	71	48



Entered Traditional Employment	LWIA #11	LWIA #16	LWIA #9
	T	T	T
Technology	11	15	--
Business Service	12	6	--
Service	12	19	--
Retail	3	6	--
Healthcare	6	5	--
Education	--	14	--
Other	4	45	46
Total	48	110	46



*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)
**C=Control