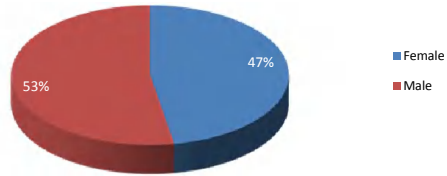


**The SkillSource Group, Inc.**  
Virginia Financial Services Network (VFSN)

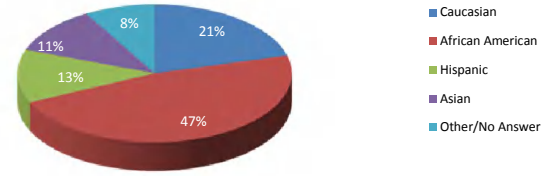
	Dec '15- Jun '16	Jul '16- June '17	Jul '17	Aug '17	Sept '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Cumulative	Goals
<b>Provided Information on VFSN</b>	<b>666</b>	<b>429</b>	<b>9</b>	<b>10</b>											<b>1114</b>	
Viewed VFSN Video	209	429	9	10											657	
Interested in VFSN	100	142	4	4											250	
<b>Applied for VFSN</b>	<b>26</b>	<b>99</b>	<b>1</b>	<b>1</b>											<b>127</b>	<b>600</b>
Treatment	13	45	0	0											58	300
Control	13	44	1	1											59	300
Veterans	4	10	0	0											14	
Receiving Financial Coaching	15	57	0	1											73	
Receiving WIOA Training	4	50	2	1											57	
<b>Clients Exited</b>	<b>6</b>	<b>26</b>	<b>5</b>	<b>2</b>											<b>39</b>	
Received Industry Credential	2	5	1	0											8	190
Entered Employment	6	17	5	2											30	216
Average Hourly Wage at Placement	\$17	\$24	\$24	\$17											\$22	

**Client Demographics**

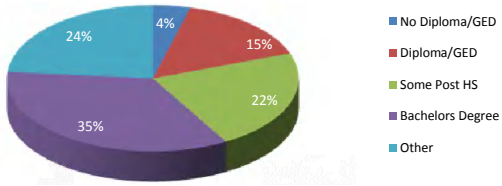
**Gender**



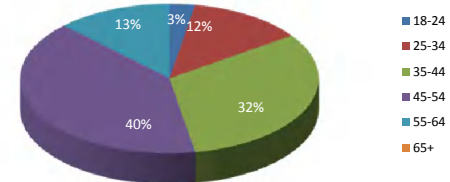
**Ethnicity**



**Education**



**Age**



**Veteran Status**

