

The *SkillSource* Group, Inc.  
Virginia Employment Through Entrepreneurship Consortium (VETEC)  
January 2016

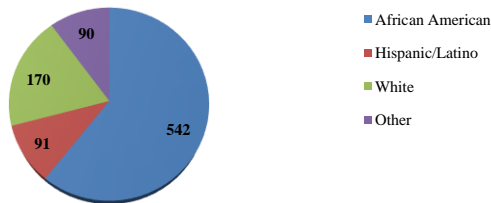
PERFORMANCE OUTCOMES	ENOVATE		LAUNCH HAMPTON ROADS		GREATER RICHMOND GATE		TOTAL
	LWIA #11		LWIA #16		LWIA # 9		
# Attending Info Session	1,073		1,583		730		3,386
# Screened to be WIA eligible	939		1,015		420		2,374
# Enrolled/Random Assignment - Treatment	129		141		105		375
# Enrolled/Random Assignment - Control	131		131		100		362
#Enrolled/Non-Random Assignment	152		72		67		291
# Veterans Enrolled	54		123		50		227
# Receiving Services	328		315		33		676
#Enrolled Participants – Referred back to traditional employment	59		129		60		248
# Starting New Businesses	138		85		56		279
# Withdrawn Participants	31		99		25		155
# Adults/Dislocated (Treatment only)	136/199		297/39		125/97		558/335

**Summary** – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects **ENOVATE** and **GATE** each had a goal to enroll 275 randomly assigned participants and **Launch Hampton Roads** had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

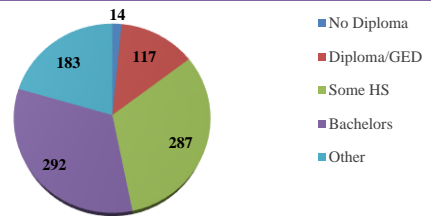
At the conclusion of random assignment, **ENOVATE** is **47%** of goal; **GATE** is **39%** of goal; and **Launch Hampton Roads** is **71%** of goal.

### Demographics for VETEC Participants – thru January 2016

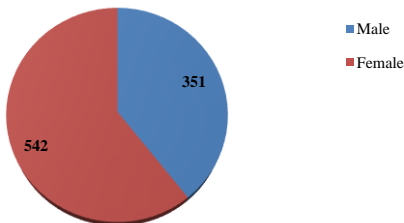
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	145	51	223	85	174	83
Hispanic	56	19	30	13	5	2
White	72	32	62	23	36	10
Other	62	29	21	10	7	5
<b>Total</b>	<b>335</b>	<b>131</b>	<b>336</b>	<b>131</b>	<b>222</b>	<b>100</b>



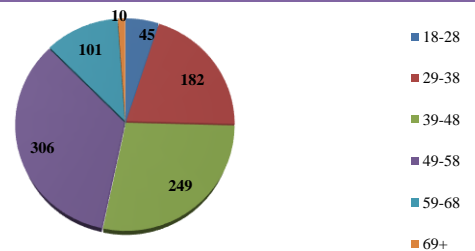
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	8	1	3	2	3	3
Diploma	29	15	37	14	51	24
Some Post HS	91	34	113	46	83	42
Bachelor	140	54	97	33	55	25
Other	67	27	86	36	30	6
<b>Total</b>	<b>335</b>	<b>131</b>	<b>336</b>	<b>131</b>	<b>222</b>	<b>100</b>



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	149	42	115	21	87	35
Female	186	89	221	110	135	65
<b>Total</b>	<b>335</b>	<b>131</b>	<b>336</b>	<b>131</b>	<b>222</b>	<b>100</b>



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	17	3	19	17	9	11
9-38	63	25	78	34	41	16
39-48	96	40	84	27	69	36
49-58	115	50	114	42	77	26
59-68	38	12	38	10	25	10
69+	6	1	3	1	1	1
<b>Total</b>	<b>335</b>	<b>131</b>	<b>336</b>	<b>131</b>	<b>222</b>	<b>100</b>



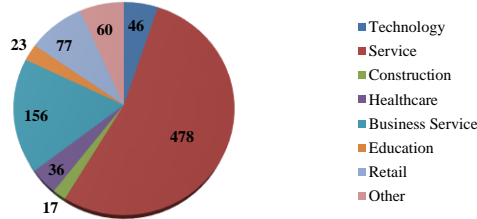
\*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

\*\*C=Control

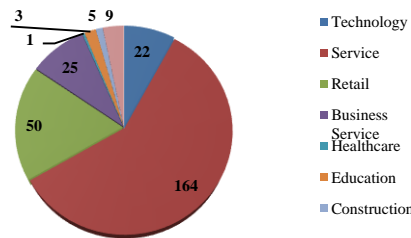
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**Results Data for VETEC Participants – thru January 2016**

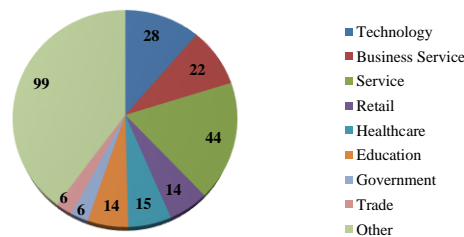
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	32	6	10	4	4	3
Service	131	69	173	69	174	63
Construction	11	6	6	2	--	--
Healthcare	22	7	8	1	6	6
Business Service	86	22	42	9	28	26
Education	--	--	18	5	5	1
Retail	33	17	44	22	--	--
Other	20	4	35	19	5	1
<b>Total</b>	<b>335</b>	<b>131</b>	<b>336</b>	<b>131</b>	<b>222</b>	<b>100</b>



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	16	--	6	--	--	--
Service	72	--	39	--	53	--
Business Service	27	--	20	--	3	--
Retail	16	--	9	--	--	--
Healthcare	1	--	--	--	--	--
Construction	2	--	3	--	--	--
Education	--	--	3	--	--	--
Other	4	--	5	--	--	--
<b>Total</b>	<b>138</b>	<b>--</b>	<b>85</b>	<b>--</b>	<b>56</b>	<b>--</b>



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	13	--	15	--	--	--
Business Service	14	--	8	--	--	--
Service	18	--	26	--	--	--
Retail	3	--	11	--	--	--
Healthcare	7	--	8	--	--	--
Education	--	--	14	--	--	--
Government	--	--	6	--	--	--
Trade	--	--	6	--	--	--
Other	4	--	35	--	60	--
<b>Total</b>	<b>59</b>	<b>--</b>	<b>129</b>	<b>--</b>	<b>60</b>	<b>--</b>



\*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

\*\*C=Control