

**The SkillSource Group, Inc.**  
Virginia Financial Services Network (VFSN)

	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Cumulative	Goals
<b>Provided Information on VFSN</b>	<b>195</b>	<b>183</b>	<b>77</b>	<b>19</b>	<b>26</b>	<b>72</b>	<b>94</b>			<b>666</b>	
<i>Viewed VFSN Video</i>	22	13	49	17	26	32	50			209	
<i>Interested in VFSN</i>	18	8	21	4	12	19	18			100	
<b>Applied for VFSN</b>	<b>3</b>	<b>0</b>	<b>1</b>	<b>9</b>	<b>2</b>	<b>1</b>	<b>10</b>			26	600
<i>Treatment</i>	1	0	1	5	1	0	5			13	300
<i>Control</i>	2	0	0	4	1	0	5			12	300
<i>Veterans</i>	1	0	3	0	0	0	0			4	
<i>Receiving Financial Coaching</i>	2	0	3	5	1	0	5			16	
<i>Receiving WIOA Training</i>	0	3	0	0	0	1	0			4	
<b>Clients Exited</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>1</b>	<b>0</b>			<b>6</b>	
<i>Received Industry Credential</i>	0	0	0	2	0	0	0			2	190
<i>Entered Employment</i>	0	1	0	3	0	0	1			5	216
<i>Average Hourly Wage at Placement</i>	\$0	\$24	\$0	\$13	\$0	\$0	\$17			\$54	

**Client Demographics**

