

**The SkillSource Group, Inc.**  
Virginia Financial Services Network (VFSN)

	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Cumulative	Goals
<b>Provided Information on VFSN</b>	<b>195</b>	<b>183</b>	<b>77</b>	<b>19</b>	<b>26</b>					<b>500</b>	
<i>Viewed VFSN Video</i>	22	13	49	17	26					127	
<i>Interested in VFSN</i>	18	8	21	4	12					63	
<b>Applied for VFSN</b>	<b>3</b>	<b>0</b>	<b>1</b>	<b>9</b>	<b>2</b>					<b>15</b>	<b>600</b>
<i>Treatment</i>	1	0	1	5	1					8	300
<i>Control</i>	2	0	0	4	1					7	300
<i>Veterans</i>	1	0	3	0	0					4	
<i>Receiving Financial Coaching</i>	2	0	3	5	1					11	
<i>Receiving WIOA Training</i>	0	3	0	0	0					3	
<b>Clients Exited</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>3</b>	<b>0</b>					<b>4</b>	
<i>Received Industry Credential</i>	0	0	0	2	0					0	190
<i>Entered Employment</i>	0	1	0	3	0					4	216
<i>Average Hourly Wage at Placement</i>	\$0	\$24	\$0	\$13	\$0					\$37	

**Client Demographics**

