

The *SkillSource* Group, Inc.  
Virginia Employment Through Entrepreneurship Consortium (VETEC)  
October 2015

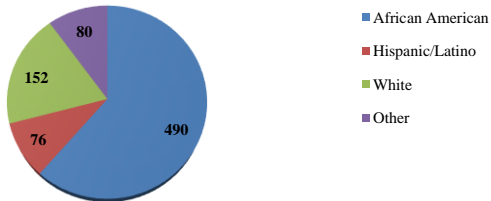
PERFORMANCE OUTCOMES	ENOVATE	LAUNCH HAMPTON ROADS	GREATER RICHMOND GATE	TOTAL
	LWIA #11	LWIA #16	LWIA # 9	
# Attending Info Session	965	1,509	721	3,195
# Screened to be WIA eligible	836	953	406	2,132
# Enrolled/Random Assignment - Treatment	129	141	105	375
# Enrolled/Random Assignment - Control	131	131	100	362
#Enrolled/Non-Random Assignment	94	54	51	199
# Veterans Enrolled	54	120	50	224
# Receiving Services	270	297	37	604
#Enrolled Participants – Referred back to traditional employment	52	124	50	226
# Starting New Businesses	125	83	53	261
# Withdrawn Participants	25	93	24	142
# Adults/Dislocated (Treatment only)	109/168	278/37	116/90	503/295

**Summary** – All regional projects had a goal to enroll a total number of random assigned participants by January 31, 2015 (the end date for random assignment). Projects **ENOVATE** and **GATE** each had a goal to enroll 275 randomly assigned participants and **Launch Hampton Roads** had a goal to enroll 200 randomly assigned participants. As of February 1, 2015 all participants are enrolled without going through the random assignment process.

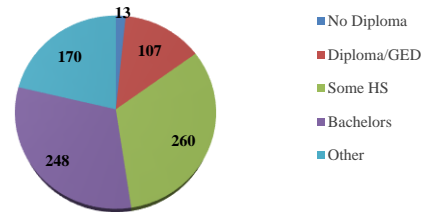
At the conclusion of random assignment, **ENOVATE** is **47%** of goal; **GATE** is **39%** of goal; and **Launch Hampton Roads** is **71%** of goal.

### Demographics for VETEC Participants – thru October 2015

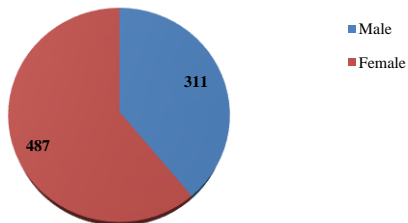
Ethnicity	LWIA #11		LWIA # 16		LWIA #9	
	T*	C**	T	C	T	C
African American	117	51	210	85	163	83
Hispanic	43	19	28	13	5	2
White	63	32	58	23	31	10
Other	54	29	19	10	7	5
<b>Total</b>	<b>277</b>	<b>131</b>	<b>315</b>	<b>131</b>	<b>206</b>	<b>100</b>



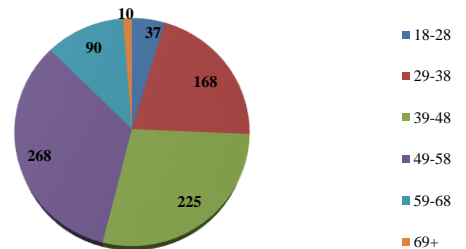
Education	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
No Diploma	7	1	3	2	3	3
Diploma	27	15	35	14	45	24
Some Post HS	76	34	104	46	80	42
Bachelor	110	54	89	33	49	25
Other	57	27	84	36	29	6
<b>Total</b>	<b>277</b>	<b>131</b>	<b>315</b>	<b>131</b>	<b>206</b>	<b>100</b>



Gender	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Male	123	42	107	21	81	35
Female	154	89	208	110	125	65
<b>Total</b>	<b>277</b>	<b>131</b>	<b>315</b>	<b>131</b>	<b>206</b>	<b>100</b>



Age	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
18-28	15	3	16	17	6	11
9-38	54	25	74	34	40	16
39-48	78	40	80	27	67	36
49-58	95	50	106	42	67	26
59-68	29	12	36	10	25	10
69+	6	1	3	1	1	1
<b>Total</b>	<b>277</b>	<b>131</b>	<b>315</b>	<b>131</b>	<b>206</b>	<b>100</b>



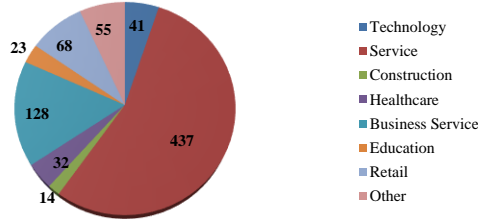
\*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)

\*\*C=Control

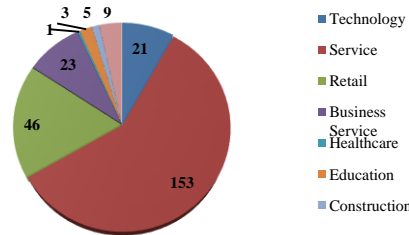
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**Results Data for VETEC Participants – thru October 2015**

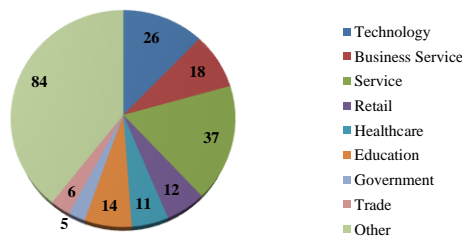
New Business Ideas by Industry	LWIA # 11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	27	6	10	4	4	3
Service	114	69	163	69	160	63
Construction	8	6	6	2	--	--
Healthcare	18	7	8	1	6	6
Business Service	61	22	39	9	28	26
Education	--	--	18	5	5	1
Retail	29	17	39	22	--	--
Other	20	4	32	19	3	1
<b>Total</b>	<b>277</b>	<b>131</b>	<b>315</b>	<b>131</b>	<b>206</b>	<b>100</b>



New Businesses Launched	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	15	6	6	6	--	--
Service	66	37	37	37	50	50
Business Service	23	20	20	20	3	3
Retail	14	9	9	9	--	--
Healthcare	1	--	--	--	--	--
Construction	2	3	3	3	--	--
Education	--	3	3	3	--	--
Other	4	5	5	5	--	--
<b>Total</b>	<b>125</b>	<b>83</b>	<b>83</b>	<b>83</b>	<b>53</b>	<b>53</b>



Entered Traditional Employment	LWIA #11		LWIA #16		LWIA #9	
	T	C	T	C	T	C
Technology	11	15	15	15	--	--
Business Service	12	7	7	7	--	--
Service	16	25	25	25	--	--
Retail	3	11	11	11	--	--
Healthcare	6	6	6	6	--	--
Education	--	14	14	14	--	--
Government	--	6	6	6	--	--
Trade	--	6	6	6	--	--
Other	4	34	34	34	50	50
<b>Total</b>	<b>52</b>	<b>124</b>	<b>124</b>	<b>124</b>	<b>50</b>	<b>50</b>



\*T=Treatment (Sum of the # of Enrolled Random Assignment + Non-Random Assignment + Veterans)  
\*\*C=Control