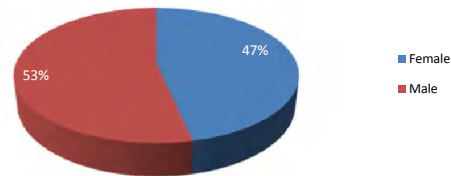


**The SkillSource Group, Inc.**  
Virginia Financial Services Network (VFSN)

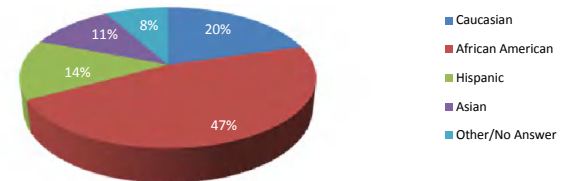
	Dec '15- Jun '16	Jul '16- June '17	Jul '17	Aug '17	Sept '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Cumulative	Goals
<b>Provided Information on VFSN</b>	<b>666</b>	<b>429</b>	<b>9</b>	<b>10</b>	<b>12</b>										<b>1126</b>	
<i>Viewed VFSN Video</i>	209	429	9	10	12										669	
<i>Interested in VFSN</i>	100	142	4	4	4										254	
<b>Applied for VFSN</b>	<b>26</b>	<b>99</b>	<b>1</b>	<b>1</b>	<b>1</b>										<b>128</b>	<b>600</b>
<i>Treatment</i>	13	45	0	0	1										59	300
<i>Control</i>	13	44	1	1	0										59	300
<i>Veterans</i>	4	10	0	0	0										14	
<i>Receiving Financial Coaching</i>	15	57	0	1	1										74	
<i>Receiving WIOA Training</i>	4	50	2	1	0										57	
<b>Clients Exited</b>	<b>6</b>	<b>26</b>	<b>5</b>	<b>2</b>	<b>2</b>										<b>41</b>	
<i>Received Industry Credential</i>	2	5	1	0	0										8	190
<i>Entered Employment</i>	6	17	5	2	2										32	216
<i>Average Hourly Wage at Placement</i>	\$17	\$24	\$24	\$17	\$22										\$22	

**Client Demographics**

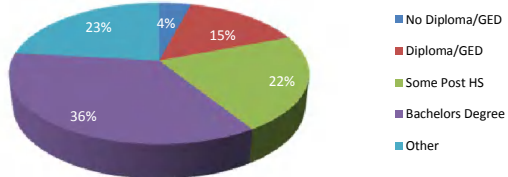
**Gender**



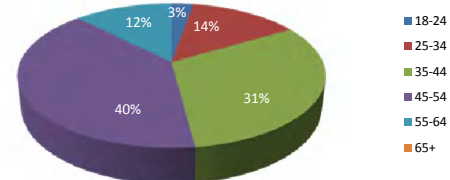
**Ethnicity**



**Education**



**Age**



**Veteran Status**

